

VALLEY 

PivotPoint®

Summer 2022



**Renewable
Energy** meets the
durability of Valley®

**Turnkey Irrigation
Solutions** from the
pump to the pivot
and beyond

Expect what's possible

Your solutions for the future of farming



LETTER FROM THE PRESIDENT

Unprecedented Solutions for Unprecedented Times

There's no question about it: There has never been a time quite like this. The pandemic, inflation, labor shortages, and supply chain issues have made farming more challenging than ever.

However, there is a positive side, as well. The science and technology at our fingertips make growers more efficient than ever. We can do more with less, and save time and money in the process.

We are able to truly work on a global scale, bringing together the best practices from around the world to conserve our resources, produce higher yields, and reduce inputs.

During this busy growing season, I invite you to take a moment to read about some of the successes in the industry. Explore the technology available to you, and pat yourself on the back for working in the most honorable, valuable industries in the world.

JOSH DIXON

President, Global Irrigation

Valley Precision Technology Reduces Inputs and Increases Yields

Agriculture is ever-changing. It's no longer just about planting and harvesting, but how to make the most of every resource while acting as good stewards – and still having time for life outside of work.

With increasing costs and rising demand, growers look to find trusted partners to provide technology that simplifies their operation. The innovative and reliable technology from Valley® Irrigation – along with the most knowledgeable and dependable dealer network in the industry – strives to help you do more with less.

You may be familiar with some or all the precision ag technology Valley provides, and now more than ever, it's a good time to look carefully at your operation and consider whether you can benefit from adding new technologies designed to offer greater efficiencies to your farm.

Conserving Resources. Improving Life®.

Valley Technologies

Solutions to benefit your operation

Valley 365®

It's where our technology comes together. This single sign-on platform lets you monitor and control every pivot from one easy-to-use interface. Gain all the benefits of Valley Insights®, Machine Diagnostics, Valley Scheduling™, AgSense®, and Valley VRI prescriptions in our command center. It's easy to forecast and plan, monitor and control, and optimize and apply with confidence and efficiency.

Valley Insights® powered by Propsera

Satellite imagery, pivot-mounted sensors, and artificial intelligence detect crop health concerns before you could ever spot them with the naked eye. With both Irrigation and Plant Insights, you benefit from enhanced scouting so you can make fast and informed decisions when it really counts.

Valley Scheduling™

Get irrigation recommendations in real time, based on scientific data about your soil, crop, development stage, and current weather. Make adjustments to increase yield potential and reduce your risk without spending valuable time crunching numbers.

AgSense®

This remote irrigation management tool is built into every Valley ICON® smart panel. Use the app to supervise water use and irrigation systems, monitor soil moisture, weather conditions, and more from anywhere with a smartphone, tablet or computer.

Machine Diagnostics

Be informed with alerts when there's an issue with any pivot on your farm. You'll know if you're dealing with alignment, tire deflation, the motor or gearbox, or water application before you ever leave your home or office. Decide if it's something you can handle yourself or if you need to contact your Valley Dealer, and maximize your uptime.

Valley ICON® Smart Panels

Valley offers four different ICON control panels, making it easy to control every pivot from the panel or remotely. It's up to you. With a flexible, intuitive interface, ICON smart panels save time, money and labor. Plus, every ICON panel comes with variable rate irrigation capabilities.

Variable Rate Irrigation (VRI)

Fields, terrains and crops vary, and your water application should adapt, too. You can ensure the health of your crops on every acre with appropriate water application. Enter your own VRI prescription based on your field information. Use GPS positions to create VRI Zone Control or VRI Speed Control prescriptions. You can even provide precision at the sprinkler level with Valley VRI-iS.

Valley X-Tec®

Get the speed you need with this center drive that allows you to apply chemicals and cool your crops. Move two to 10 times faster than a standard pivot to cool crops, apply during germination and optimize your inputs.

Valley Pump Command

Automate your pump stations and save energy, time and money. Valley Pump Command lets you control your pumps and link your entire fleet of pivots to remote monitoring. With flexible solutions, our water management experts will maximize efficiency and provide a solution fit for your operation. Just turn on your pivot and let Valley Pump Command do the rest.

So much more!

As you can see, Valley is the undisputed leader in precision irrigation technology. This is just a sample of the technology we offer, and we will continue to provide ways to save you time, money and labor in our efforts to conserve resources and meet the growing demand for food.



Apply up to 10x Faster with **Valley X-Tec**

Precision. Speed. Performance.



Growers now have the opportunity to protect their crops and save money with a high-speed drive train.

Why speed matters

First, it can save you money on chemical applications. With X-Tec, you can use your pivot to apply fertilizers, pesticides or herbicides at the proper concentration and uniformity. No more renting application equipment!

X-Tec will keep your high-value crops healthy from start to finish. Right after planting, a quick pass around the field will prevent seed loss. During germination, frequent, light irrigation maintains surface moisture at crucial moments. As the crop grows, use your pivot to create a light mist to keep the canopy cool in the heat of the day.

Additional benefits

Your pivot will last longer and increase uptime with X-Tec because the Variable Frequency Drive decreases the startup load on the drive train, while the high-speed motor provides constant motion for fewer starts and stops.

There's no special hardware required for setup and installation of X-Tec on your Valley machine. Plus, you can still monitor and control your pivot with Valley 365®.



Find out more! valleyirrigation.com/drive-train/X-Tec



AG SOLAR



Renewable Energy Meets the Durability of Valley.



Craig Bell
Director, Center of Excellence -
Ag Solar

With soaring gas prices, the desire to reduce carbon footprints, and the need for fiscal and environmental responsibility, growers are looking for viable alternative energy sources.

Leave it to Valley to provide the solution. Now you can power your operation and your pivots using solar energy.

Ag Solar technology has more than 700 solar installations worldwide – mostly in South America.

“We are leveraging 75 years of experience with center pivot irrigation and pumping solutions,” says Craig Bell, Director of Center of Excellence for Ag Solar, Valley. “With our long history in mechanized irrigation and our strong, reliable dealer network that provides quality service, we are confident that we can provide solar solutions that will live up to the Valley name.”

“SOLAR IS A SUSTAINABLE SOLUTION, AND THE RETURN ON INVESTMENT IS ONLY FIVE YEARS,” BELL EXPLAINS. “WE EXPECT THE SOLAR INSTALLATION TO LAST AS LONG AS THE PIVOT ITSELF - 25 TO 35 YEARS.”

The first solar pivot in North America

Now Valley offers clean and efficient solar energy to power operations including pivots in the field in North America. Valley recently installed ag solar energy to power a pivot on a farm near Davenport in south central Nebraska.

The farm, managed by Farmers National Company, will benefit from energy savings, efficiency and reduced environmental impact. The solar array provide 25 kilowatts of power and take up just 1800 square feet.

Though the installation is relatively small, it includes the same high-quality solar modules that are used on major utility-sized installs. They are built to withstand the often harsh conditions of Nebraska weather, including strong winds and hail. The components/inverters will provide more than 94% efficiency in converting DC (direct current) energy into AC (alternating current) energy.

Benefits beyond the expected

Bell says many ag solar systems provide more power than the pivot requires, which the farm can sell back to the energy company. For example, the installation in Nebraska will produce recurring revenue for the landowner through a buy/sell agreement with the local utility group.

“Government entities and utilities support alternative energy solutions, so we also encourage people to look into incentives through the Department of Energy and their local power companies,” Bell says.

Technology that keeps up with you

Valley customers expect monitoring that’s easy to use from any device, and Ag Solar delivers. Operators can get reports and check the status of their solar arrays from a mobile or web app.

Learn more

If you’re intrigued by running your pivots with solar energy, reach out to your Valley Dealer for more information.

To read more about the Valley corporate environmental, social and governance (ESG) goals, see the [2022 Valmont Sustainability Report](#).

HAWMAN FARMS

HERMISTON, OREGON



NELSON ORBITOR
PURPLE PLATE – 6 PSI



Mike Hawman & Nelson Interns

Mike Hawman has been using Nelson products for just as long as he has been farming, which is nearly 40 years. His operation, based in Hermiston, Oregon, runs 40 pivots and primarily grows an assortment of grasses, alfalfa hay, seed corn, watermelons and potatoes using Nelson Orbitors with a Purple Plate. He feels that the shorter five-foot spacing and smaller droplets give better uniformity and protection from the wind.

"WE HAVE 240 BIRDS OUT THERE FROM PIVOT TO END; AND YEAH, IT'S A LOT, BUT IF YOU WANT TO DO A GOOD JOB YOU HAVE TO PUT THE AMOUNT OF SPRINKLERS OUT THERE TO MAKE IT WORK."

Since 1982 when he first visited the Nelson facility, he has continued to be impressed with and learn from the Nelson team. "It's like having a direct dial to the president. I have learned a great deal from Bart, Reid and the Nelson team. It's like family. Whatever they give me, I try it. I give feedback, and I think they take what I tell them to heart, which is really important. I can't say enough about what Nelson has done for us, looking at this new product and being out here to make sure it works for us."

Hawman's biggest hope for the future is to continue to find ways to use less energy. "The big cost is the energy cost, but if we can get it into the ground and into the soil without it running off, that is important."

"I CAN'T SAY ENOUGH ABOUT WHAT NELSON HAS DONE FOR US, LOOKING AT THIS NEW PRODUCT AND BEING OUT HERE TO MAKE SURE IT WORKS FOR US."

“

WITH THE NELSON SPRINKLERS, YOU DON'T HAVE TO WORRY ABOUT THEM BEING STOPPED; THEY'RE RUNNING AND DOING THE JOB WE WANT THEM TO DO. THAT'S WHY WE SLEEP BETTER AT NIGHT.

MIKE HAWMAN

Article provide by  **NELSON**

@ shayfarmkid



Farm kid goes social to expand understanding of ag

The words “agriculture” and “influencer” aren’t usually used in the same sentence. But “Shay the Farm Kid” Myers is changing all that. He is using social media to inform people and connect them to the places their food is grown.

Myers discovered in middle school that most people don’t know much about life on the farm, so he decided to reach out and educate young people through the channels they will most likely use – social media. He now tries to combat the misconceptions that farmers come from a simple, “backwards world with one red barn, some cows and technology from around the 1920s.”

Valley joined forces with Myers, sponsoring him in his efforts to inform people about farming in today’s world. He is trying to reach a young audience with basic information on TikTok and Instagram. He also has a podcast and a YouTube channel.

Of course, Myers is still farming with his family at Owyhee Produce in Parma, Idaho. His grandfather started the operation more than 50 years ago, and Shay always took pride in that legacy. As a third-generation farmer, he embraces ag technology, and he had to take risks to help the business succeed. There were definite growing pains, but business is now booming.



MY GRANDPA STARTED FARMING 50 YEARS PRIOR AND HAD CREATED SOMETHING HE WANTED HIS FAMILY TO COME BACK TO. NO ONE WAS EVEN ENTERTAINING THE IDEA, BUT I REMEMBERED THE PRIDE OF GROWING UP AND LOOKING AT THE EFFORT GRANDPA HAD MADE. I FELT I HAD TO CONTINUE THE LEGACY AND MOVE IT FORWARD.

SHAY MYERS

The value of the Valley relationship

As customers like you know, Valley is innovative, constantly searching out new ways to promote water conservation and help growers make the most of every resource, from water and labor to soil and fuel. We appreciate Shay’s unfiltered voice in the world of agriculture and beyond.

“He understands that growers are stewards of the land, looking for ways to better their efficiency and looking to technology that can reduce inputs while increasing profitability,” says Amy Frohloff, Valley Marketing Director for Global Irrigation. “He calls attention to agriculture in a positive, educational way that traditional media channels don’t.”

Besides that, Myers is a Valley customer. While he still uses drip and flood irrigation, he believes that center pivot irrigation is by far the most efficient way to water, as he explains in a recent vlog. Owyhee Produce has eight Valley pivots that Myers tracks on his phone, saving on labor and gas.



“You can monitor application rate, you can see how the pivot is performing,” Myers explains. “In certain circumstances, you can turn the water on and off without ever going into the field. In none of these other methodologies... is that possible, so it’s the most significant (irrigation technique) for reducing labor, as well.”

Valley is the only brand of pivot on Owyhee Produce land, and they plan to add more. Myers says he appreciates the support he receives from Valley and his Valley Dealer, Romans’ Precision Irrigation, during crucial moments in the growing year.

“You can’t have a pivot go down for more than a day and not have critical damage to the crop,” he says, “especially where we live, and especially with the high-value crops that we’re growing. When we look at who’s going to put in our overhead irrigation, it’s not just the price. It’s not just the equipment, it’s the service behind that equipment, as well.”

Get to know “Shay the Farm Kid” Myers and see him highlight the difference between irrigation methods.

[Click here to watch!](#)

Wheat farmers focus on efficiencies during short growing season.



Spring Creek Farms in Montana grows a diverse variety of crops; however, their primary focus is on wheat. With their short growing season, third-generation growers Nick and Tim Venhuizen have to make the most of every resource every day.

The operation consists of two primary locations 35 miles apart. They farm about 2,000 irrigated acres, running 10 Valley center pivots, one Valley linear machine and a few pivots from other manufacturers retrofitted with Valley ICON smart panels. The Venhuizen brothers rely on technology from their Valley Dealer, Aquatech Irrigation in Belgrade, MT, to remotely monitor and control their irrigation.

“Valley pivots and linears with remote monitoring and control make it easier for us to keep a close eye on our crops,” Nick explains. “I use smart irrigation solutions from Valley to check pivots first thing in the morning from my phone to see which direction I need to go. It has made a world of difference in terms of time savings.”

Montana’s short growing season is ideal for wheat production. Spring Creek Farms is in an arid area, so they strive to keep the root zone saturated as the wheat grows.

The Venhuizens are also diligent in conserving water use, often running their pivots at night to minimize evaporation and maximize absorption. When the wheat enters the flower stage, they either cut back or turn off their irrigation systems to minimize fungal pressure.

Smart fertigation practices

Nick says proper fertigation through their pivots is also key to crop health. They rely heavily on the ability to test the soil and control water usage to prevent or minimize stress on the plant. Keeping the soil at the right moisture level through the growth stage, as well as more precise fertigation, is proven to improve wheat yields.

“Rather than relying on dry bulk fertilizer before we plant, we now pull soil and leaf samples and will fertigate or give a nitrogen boost – whatever’s needed, and only if it’s needed,” says Nick. “The Valley machines can do a high-speed pass over the crop while fertigating, allowing us to put down as little as 0.1 inch of water, which allows a ‘foliar feeding’ effect in wheat. Our Valley machines help save costs, both in the amount of material and in the time needed to apply it,” Nick concluded.



“

THE POPULATION HERE IS CHANGING AT RAPID SPEED, AS IT IS IN OTHER AREAS OF RURAL AMERICA, AND I BELIEVE FARMERS ARE GOING TO HAVE TO START PROVING THEY’RE BEING RESPONSIBLE ABOUT WATER USE. IN AREAS WHERE DRIP IRRIGATION ISN’T FEASIBLE, PIVOT IRRIGATION IS BY FAR OUR MOST EFFICIENT USE OF WATER, ESPECIALLY FOR BROADACRE WHEAT PRODUCTION.

NICK VENHUIZENS

Agri Industries Celebrates 40 Years



Williston, North Dakota



Sidney, Montana



Miles City, Montana



Billings, Montana



Powell, Wyoming

The early 80s were a terrible time to start any kind of ag business, but 25-year-old Mike Ames took a chance that paid off. During the farm crisis, interest rates were high, commodity prices were low, and foreign trade was unpredictable. Nevertheless, Ames and his wife borrowed a pickup from his mom, and started Agri Industries near Williston, North Dakota.

It was the only Valley Dealer in North Dakota at the time, and Ames had to convince farmers to grow crops using center pivot irrigation at that time. There was also the issue that most growers in that area traditionally used flood irrigation.

Apparently, Agri Industries did something right, because 40 years later, they are going strong. There are now more fields under pivots than flood, and the business just keeps growing and diversifying to meet the needs of their growers.

As Ames says, “If we’re not learning and growing, we’re dying.”

There are now five Agri Industries locations that serve North Dakota, Montana, and Wyoming. They employ more than 140 people, including eight engineers. The business has also expanded into water well drilling, pump and well services, directional drilling and pipeline installations, and they have a machine shop specializing in turbine and centrifugal pump repair. They have continued their expansion with HVAC, plumbing and electrical services.

The secret(s) to longevity

How did Agri Industries succeed for so many years? Ames has a few ideas about that – giving most of the credit to those around him.

“I COULDN'T DO ALL THIS WITHOUT MY WIFE. SHE HAS BEEN EXTREMELY SUPPORTIVE, AND SHE'S TOUGHER THAN I AM,” HE SAYS.

Ames is also very grateful for his employees. “They’re smarter and more talented than I am!”

He also has a strong passion for agriculture. “It’s a wonderful field to be in, and I love the farmers and ranchers we work with. They’re wonderful, down-to-earth people. We’ve developed many relationships, and they (our customers) have stuck with us. I’m eternally grateful.”

Ames praises his financial institution. “They have worked so hard to help us, I’d never dream of going to another one.”

“What helped us in life is being consistent. We work very hard to give people good service. Sometimes we fail or fall short, but we always fix it and make it right.”

Still going strong

In 2017, Ames earned the Irrigation Excellence Award from the North Dakota Irrigation Field Association and was named the Ag Entrepreneur of the Year by the Williston Area Development Foundation.

But Ames also knows he’s not in a business that gets a lot of headlines or attention, saying “There’s not a lot of glamour in it.”

As everyone in ag is aware, it’s not about the attention or the accolades. So it comes as no surprise that after 40 years of hard work, Ames doesn’t seem to be slowing down.

Valley Irrigation
congratulates
Mike Ames and the
Agri Industries team.

Happy
40th
Anniversary!





Southwest Irrigation Makes Lateral Moves

Flat, rectangular fields + concrete canals full of water = the ideal scenario for using linear irrigation



Arizona, California and Nevada are full of those very situations. That's why Southwest Irrigation out of Casa Grande, AZ, has installed more than 300 linear machines there – that's 45% of their total irrigation machines.

Why linear machines? Besides the shape of the fields, it's the most efficient method of getting water on every inch of the cash crops farmers grow: cotton, alfalfa, potatoes, carrots and garlic. Water is a must in the arid conditions, and land costs are very high.

"Land here is worth \$20,000 an acre," says Southwest Irrigation owner Rick Grimes. "The cost per acre is better with linear over center pivots because linears can reach an extra 80 acres on a square field. That adds up pretty fast."

Customer Ak-Chin Farms in Maricopa, Arizona, has 320 acres under each of their 40 linear machines. "It's an efficient operation," Grimes says. "I also installed 38 or 39 linear machines on another farm in Bakersfield, California, over the last six years."

Saving labor and water

Labor is also a huge savings with linear over hand line pipes or flood irrigation, the other options to reach every acre in a square field.

"It's hard to find the labor to get pipe out on the fields, and it's also expensive," Grimes says. "You have to pay a lot more to get people to work in those situations."

Southwest has been a Valley Dealer for nearly 40 years, and Grimes says Valley has a 91% market share in the area.

"I'm proud of that," he says. "Valley is definitely the technology leader in this business – that goes without saying. But it's important in an area that has year-round farming. With all the water and labor shortages, we've got to be more efficient. Sprinklers and good technology are the answer."

Make the Most of What You Have

In an uncertain ag economy, maximize the ROI of your land.

Growers are feeling the pinch of inflation as much as anyone. From gas to fertilizer, prices have gone up across the board. Expanding your operation by buying new acres is becoming cost prohibitive, too. Over the past year, average sale values for high-quality farmland have risen quickly – up by 9% in California to as much as 20-40% in portions of the Midwest and Northern Plains states.^{1,2} No matter where you are, you need your land to produce; as its value goes up, so do the taxes you pay. The best way for you to combat rising prices as a grower is to make the land you already have even more productive. At today's commodity prices, cultivating and irrigating the 10-14 acres in your corners can result in hundreds more bushels of crop and thousands in extra revenue for your operation.

How Much Difference Can a Corner Machine Make?		
<p>WHEAT 616 bushels \$6,238 per field</p>	<p>CORN 2,478 bushels \$17,544 per field</p>	<p>SOYBEANS 714 bushels \$11,281 per field</p>
Based on 14 extra acres, 2021 avg. bushels/acre, 4/31/22 USDA avg. commodity prices		



TO TAKE ADVANTAGE OF THOSE ADDITIONAL ACRES AND THE DOLLAR POTENTIAL IN A TYPICAL FIELD, THERE ARE SEVERAL OPTIONS. THE MOST EFFECTIVE IS A CORNER MACHINE. BUT NOT JUST ANY CORNER ARM WILL HAVE THE SAME EFFECT.

JAKE HINRICHSEN



Cornering the Market in Water Uniformity

Inaccurate nozzle controls can lead to both over- and under-watering when the corner arm is extending or retracting, Hinrichsen explains. But EnCompass™ from Valley is water application made smarter, for irrigation uniformity that automatically adjusts as the corner is moving.

EnCompass uses GPS data to look ahead and automatically adjust corner nozzles, making them pulse on and off to provide the exact flow needed. Plus, EnCompass can operate in a leading or trailing position, allowing for superior application uniformity in any direction or around any obstacle.



Jake Hinrichsen
Associate Product Manager

“It’s more important than ever to make the most of cropland, and when you can apply water evenly across the corners, that maximizes your yield potential,” Hinrichsen says.

EnCompass works on new and existing Valley corner machines, and a choice of two valves allows EnCompass to work with any type of water source. Talk to your local Valley Dealer today and combat rising prices by bringing your entire field into production.

1-2. farmforum.net: “Farmland Values Continue to Increase”; arkansasonline.com: “Farmland Values Skyrocket in US”



Improve the Efficiency of Your Irrigation System with **Senninger Sprinklers**

Think about your pivots. With proper maintenance, a Valley pivot will work like it's supposed to for 35 years or more. Now think about the sprinklers on your pivot. How long do they last? Not as long as a pivot, but you may not have thought about your sprinklers since the pivot was new. That way of thinking isn't just cutting corners; it could be cutting your profits.

At a time when everything is more expensive, you can actually save money by upgrading your pivots with water- and energy-efficient solutions from Senninger.

Use less water and energy

Sprinklers using LEPA (Low Energy Precision Application) technologies have helped farmers worldwide reduce water and energy consumption. More importantly, they provide additional benefits that promote crop health and yield increases.

Uniform Application

Replacing your sprinklers with the next generation of Senninger Wobblers, the i-Wob², allows you to use its low-pressure operation to irrigate over a large area with the most uniform water distribution compared to any pivot applicator on the market. Distribution uniformity helps ensure consistent yield. Additionally, it lets you apply fertilizers and crop protectants through the pivot with the same consistency for maximum effect.



Save about **50%**
on energy by upgrading to

Like other Senninger Wobblers for pivots, the i-Wob² operates at low pressure (10 psi), lowering total pumping costs by reducing horsepower requirements and energy usage. **i-Wob²** sprinklers.

While energy savings vary depending on numerous factors, farmers can expect to save about 50 percent of the energy used for irrigation when changing high-pressure sprinklers to use the i-Wob².

Minimize loss

You may prefer sprinklers mounted closer to the ground to minimize wind drift and evaporative losses. Based on your machine and crop needs, you can choose the LDN[®] shroud or bubbler on close spacing of 30-40 inches apart or total coverage on 30-60 inches spacing with the LDN Wide Spray Bubble Pad.

In a turbulent market, it pays to conserve resources every way you can. That includes investing in upgraded sprinkler packages from Senninger Irrigation.



For more information, talk to your local Valley Dealer or visit Senninger.com.

Valley Provides Turnkey Irrigation Solutions for Your Operation

With more large-scale farms feeding a growing population, there is a greater need than ever for smart water solutions. When deciding what irrigation methods to put in place, there are many reasons to depend on Valley Irrigation.

When you work with your Valley Dealer, you have access to an entire team of experts ready to help you develop a specialized turnkey solution from the pump to the pivot and beyond.

It starts with information

Do you have water restrictions? Specialty crops? Oddly shaped fields? Hilly terrain? Varying soil conditions? Maybe you have all of the above.

That's just the way it works in ag. We look at the challenges and overcome them. Your Valley team of engineers, agronomists, soil scientists, and hydrogeologists provide an integrated, practical approach to help you discover efficiencies as you increase yields.

We start with the water source. Do you need wells, pumps, pipelines, or retention ponds? What's the most efficient way to deliver the right amount of water to your fields?

Next, we'll look at the mechanized irrigation machines. Do pivots or linear machines work better in your fields? What sprinkler packages are right for your crops? How about corners? End guns? There are a lot of considerations.

Then comes the technology. How will you track your water usage and soil moisture? Who needs to monitor and control the pivots and the pumps? Valley offers more irrigation technology than any other company, so we can help determine what's right for your operation.

Darin Sothers
Director of Key Accounts

Our goal is to take a complicated process and make it simple, and your Valley Dealer will be your best source of information to get started. Plus, you can also contact anyone on our Valley team when you have questions – from the project manager to the engineers.

Customized, turnkey solutions

Once we determine all the right solutions for your operation, Valley can install your entire water management and irrigation system. It's customized to work for you, but it's a turnkey solution.

Your turnkey Valley farm will remain sustainable and up to date, and the technology is expandable. See how it can work for your operation.



Contact your Valley Dealer today.



Lori Thiessen
Production Supervisor



Lori Thiessen's journey with Valmont began 15 years ago as a Shipping Clerk in the shipping department in McCook. Originally from Omaha, she moved to McCook to be close to her daughter, who was entering Nebraska College of Technical Agriculture in Curtis.

"I wanted to be close to her to help her out. That's how I ended up in McCook and at Valmont. That move was 15 years ago," Lori said. "During that time, I've held various positions in inventory control and shipping. In 2014 I moved back to Omaha to be closer to my aging mother. This is when I took a position with the inventory control team. In 2019 I decided to transfer to the irrigation shipping department as a lead. I took this position as I realized that helping in this department is really what I enjoyed.

When Lori joined the company, she had no idea Valley pivots were all over the world. Now she's acutely aware of the company's size and scope. "For a couple of years, we've been working on a 3,000-machine project for Egypt. It's amazing that we're sending pivots to countries like Egypt to help them provide food. It's a good feeling to know how much the irrigation division supports food production all over the world," Lori said.

She explained that shortages brought about by the pandemic present delivery issues. "Even though things like containers are starting to be available, it's still difficult getting projects booked. It's a struggle for the whole business."



Lori credits her shipping team with being able to handle the challenges. She has 48 direct reports, but there are about 100 people in the department. "I don't like to take credit. My team and I work together to come up with the solutions we need. Without this team, the work wouldn't get done," Lori explained. "It's a great group. They make it possible for me to do my job."

"Everyone needs to realize that input from the people on the floor is what matters the most. We should always listen to what they have to say," Lori added. "They're the ones doing the work. Without them the company wouldn't be successful," she said.



MY DRIVE IS TO HELP THE PEOPLE ON MY TEAM BE SUCCESSFUL.
WHEN THEY'RE SUCCESSFUL, THE COMPANY IS SUCCESSFUL.
THAT'S IMPORTANT BECAUSE VALMONT DOES SUCH AMAZING THINGS FOR THE WORLD.

Her daily goal is to go to work every day and do the best she can while helping her team do the same. "I know a lot of people don't like their jobs and they hate going to work. I'm not going to lie. My job is stressful because we're very busy, but I love it. Valmont is one of the greatest companies I've ever worked for," she concluded. "I wouldn't dream of working anywhere else."



Valley Dealers - Delivering the highest standards of sales, technology and support for your business.

Contact your local Valley Dealer today!

VALLEY 

PivotPoint[®]